



LISA J. GRYBA

Buying a Home in a Seller's Market

- GET A PRE-APPROVAL
Make sure that you are formally pre-approved, this will show the seller that you are motivated to buy and ready to close the deal!
- DON'T WAIT TOO LONG TO MAKE AN OFFER
Timing is everything when it comes to buying a home in a seller's market!
- DON'T MAKE YOUR OFFER TOO COMPLICATED
If your offer is filled with conditions, the seller may view these as potential issues to selling.
- BE PREPARED FOR MULTIPLE OFFERS
When there are multiple offers on a property, you may find yourself in a bidding war. This is why you should work with an experienced Realtor.
- BE RESPONSIVE & FLEXIBLE
It's important to be responsive during this process and be flexible with your conditions to make your offer more appealing.

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